9 essential purpose, your Honor, all bets are off. You can't just claim negligence, have everything else fall to the 10 11 wayside and allow the breaching party to hold onto that disclaimer that benefits it. They're not getting the 12 13 benefit. There's a difference, and there's other cases. I 14 mean, the Hadar case from the Southern District of New York 15 bears on this. In other cases that are cited --16 THE COURT: But Caterpillar says that it doesn't 17 fail -- in Court, the Court -- if the Court is wrong, did 18 you not say that Caterpillar -- did Caterpillar not say that 19 it doesn't fail of its essential purpose, is the Court 20 correct? 21 MR. GRUNERT: I don't concede that --22 THE COURT: Negligence is not a UCC remedy. 23 That's what Trans-Spec is invoking when it says that it 24 fails of its essential purpose? MR. GRUNERT: I don't believe --25

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THE COURT: That the remedy fails?

MR. GRUNERT: I don't believe that -
THE COURT: Okay.

MR. GRUNERT: For purposes of -
THE COURT: Let me ask you and then have you

respond. Let me ask Caterpillar the following question:

Trans-Spec says that the disclaimer is unenforceable because Page 21

8 it fails of its essential purpose. What do you say to that? 9 MR. GRUNERT: I say number one, that the -- what 10 Trans-Spec claims failed of its essential purpose is the 11 warranty that Caterpillar --12 THE COURT: So you're saying they're saying the 13 warranty failed of its specific purpose? 14 MR. GRUNERT: That's right. 15 THE COURT: That has nothing to do with this 16 negligence claim. 17 MR. GRUNERT: That's correct. And if there had 18 been a timely action brought to breach of warranty and if 19 Trans-Spec --20 THE COURT: We're dealing with the negligence. 21 MR. GRUNERT: Right, right. 22 THE COURT: Stop saying anything about the 23 warranty. They're saying this disclaimer is unenforceable 24 because it fails of its essential purpose. You say what

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again, and don't bring in the warranty?

MR. GRUNERT: The essential purpose of the
disclaimer is obviously to disclaim liability for
negligence. The argument that the warranty failed of its
essential purpose as a matter of law means only that if that
were found to be true, they would have other UCC remedies
available to them. In other words, the limitation to a
Page 22

- 7 repair or replacement of defective parts would fall out of
- 8 the case and Trans-Spec could sue for contract damages. The
- 9 warranty claim -- all contract damages are barred by the
- 10 statute of limitations.
- 11 THE COURT: But this is negligence.
- MR. GRUNERT: That's right. Negligence is not a
- 13 UCC remedy. So the failure of essential purpose law is
- 14 simply irrelevant to this motion. And I cited --
- THE COURT: That's what I wanted to hear you say.
- 16 Thank you.
- 17 MR. SAMITO: Well your Honor, with all due respect
- 18 here, Caterpillar, the cases that they cite involve
- 19 situations including the Canal case, where the defendant
- 20 tried to perform under the contract. Here, Caterpillar
- 21 breached the contract, breached the warranty in 2001,
- 22 breached it again in 2003 all together, and that's the
- 23 difference.
- It's one thing for the Court to look at a
- 25 situation where Caterpillar was performing under the

- 1 warranty and then it may be a different story in terms of
- 2 the exclusion of negligence, but that's not what happened
- 3 here. And the cases that Caterpillar cites don't apply for
- 4 that reason.
- 5 This is a situation where Caterpillar left Page 23

- 6 Trans-Spec holding an open bag. Said we're not going to
- 7 honor any other provision in these two warranty documents
- 8 except for the disclaimer of negligence. That, we're going
- 9 to cite that. We'll honor that because it benefits us. And
- 10 that's the situation.
- 11 Time and again, the cases cited from Boston
- 12 Helicopter to Hadar, the rejection of negligence
- 13 disclaimers, Somerset Savings, Omni Flying, Andover, again
- 14 and again said, that you can't have disclaimer of negligence
- 15 where it's unconscionable or where it failed of its
- 16 essential purpose. It's integrated into a document that
- 17 completely fails. The Court will enforce that one
- 18 provision. And again, the Andover Air case provides
- 19 excellent guidance on that point. Judge Zobel talks about
- 20 that unconscionability of the limited remedy and where it
- 21 fails of its essential purpose.
- 22 THE COURT: So that Caterpillar's whole issue
- 23 about the code is really irrelevant?
- 24 MR. SAMITO: Yes, your Honor.
- THE COURT: Okay. Let me hear you on the economic

¹ loss.

MR. SAMITO: Again, your Honor, the cases that

³ Caterpillar cites involve situations where the loss is

⁴ purely economic. If you look at the Binding Berish case, I Page 24

5 remember from the last hearing that your Honor knows the

- 6 Berish case quite well, referred to it as well as other
- 7 cases that are cited here. The Massachusetts Supreme
- 8 Judicial Court, not Connecticut, we'll dealing with
- 9 Massachusetts law, Berish is binding. The SJC in Berish
- 10 said, where you have damage, both to the actual property but
- 11 then to elements outside of the property, the economic loss
- 12 doctrine doesn't apply. The Damon court, in 1998, does cite
- 13 three prior Wisconsin cases and then it comes down with its
- 14 statement, the economic loss doctrine does not bar
- 15 commercial purchasers claims based on personal injury or
- damage to property other than the product, or economic loss
- 17 claims that are alleged in combination with non-economic
- 18 losses.
- 19 Now what Caterpillar does here, is it files a
- 20 motion for summary judgement, complains throughout that
- 21 Trans-Spec doesn't provide adequate proof of the damages.
- Doesn't complete its Rule 30(b)(6) deposition of Trans-Spec,
- 23 and then it says, well there's not enough proof in the
- 24 record and the proof that is there is not credible. And
- 25 issues of credibility aren't for the Court to decide at the

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1 summary of judgement stage, they're for the jury to decide.

2 And the issues in terms of whether the damage was

3 economic or not economic going forward, by Caterpillar's own Page 25

- 4 notion, they concede that the damage to the truck's
- 5 clutches, the drive trains, the transmissions, damage to
- 6 property of Trans-Spec in terms of the actual physical
- 7 ground, the oil leaks on other peoples, other customer's
- 8 property. That's all issues that show the economic loss
- 9 doctrine doesn't apply here. It's by the Binding Berish
- 10 case. There was damage to property outside of the engines
- 11 themselves. And if the damage was just confined to the
- 12 engines, that may be one story, but that isn't what was the
- 13 case here in the deposition testimony. We have affidavits
- 14 that point to the fact that there was damage to other
- 15 property.
- 16 The fact that Caterpillar doesn't like that
- 17 evidence and doesn't like the affidavits is not neither here
- 18 nor there. I note that Caterpillar moves to strike four out
- 19 of five documents. Four of the documents are documents that
- 20 they actually append to their own motion for summary
- 21 judgement. And now they're saying, oh we should exclude
- 22 that. They want to exclude any evidence that there was
- 23 damage to other property.
- There's also issues with misrepresentations.
- 25 Negligent breach of contract, those are two issues of

¹ negligence that are encompassed in the negligence count that

² are carved out of the economic loss doctrine, and I need not Page 26

- 3 spend the time of the Court, indeed the cases are cited in
- 4 our opposition papers. But negligent misrepresentation, and
- 5 we (unintelligible) the history with documents, with
- 6 Caterpillar testimony, with affidavits, and the negligent
- 7 breach of the warranty documents -- the negligent breach of
- 8 contract --
- 9 THE COURT: One of the arguments you make is that
- 10 the Court twice rejected Caterpillar's contention, but the
- 11 Court did not because it said at that stage of the
- 12 proceedings it was not prepared to render a decision on that
- 13 issue. But the Court didn't reject Caterpillar's assertions
- 14 outright. And so now Caterpillar brings them and you're
- 15 saying, based on the cases that have been previously cited,
- 16 that the Court should now reject Caterpillar's assertions
- 17 outright?
- 18 MR. SAMITO: I don't remember if I cited all the
- 19 cases, but the Berish v. Bernstein in 2002, the Aldridge v.
- 20 ADD, which is SJC 2002, several other cases that are given
- 21 are in Caterpillar's own memorandum on page 6 are all
- 22 reasons why the Court should deny as to the economic loss
- 23 argument because there was damage to property outside of the
- 24 engines themselves. And as a result of that, the negligence
- 25 claim on that ground goes forward.

2 damage to other than the design or manufacture.

3 MR. GRUNERT: I told you when I started that, as

4 far as the economic loss doctrine is concerned, it's a

5 motion for partial summary judgement.

I have seen records indicating that, at least,

7 sometimes when a flywheel housing failed there would be

8 damage to a clutch or a starter motor, and those would have

had to have been replaced. The cost of replacing those

sorts of incidental parts is a tiny fraction of the damages

sought in this case. But I was explicit that that extent,

12 to the extent that recovery is sought for damage, the cost

of replacing damaged truck parts, that I don't seek summary

judgement under the economic loss doctrine, although I do

15 under the contractual exclusion.

Beyond that, I just have two comments. Number one, you will not find anything in my brief that talks about credibility. I'll be perfectly content if your Honor simply looks at the evidence attached both to my motion and to the opposition, and if you'll see what the evidence shows as distinct from what the attorneys say in their brief.

And the second thing is that the Berish case has nothing to do with this issue. The Berish case does not address the subject of whether when there are both economic losses and non-economic losses, whether the plaintiff is

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- 1 limited to recovering only losses that are proximately
- 2 caused by damage to other property, and that is the issue
- 3 that's addressed here and that is the issue that is
- 4 addressed in all of the cases that I've cited you on the
- 5 economic loss doctrine, your Honor.
- 6 THE COURT: Well the Berish case says that the
- 7 economic loss doctrine precludes recovery for negligence in
- 8 the design or manufacturer of the product if the negligence
- 9 causes no injury other than to the product itself. That's
- 10 what it says.
- MR. GRUNERT: Correct.
- 12 THE COURT: And so that if portions of the
- 13 decision sort of argues in favor of Trans-Spec, do you
- 14 disagree with that?
- MR. GRUNERT: Well yes. I mean, as you know --
- 16 THE COURT: I should've known that.
- MR. GRUNERT: As you know, courts decide the
- 18 issues that are presented to them. Nothing in the Berish
- 19 case indicates that the Court was asked to decide whether,
- 20 in the presence both of damage to both other property and
- 21 what would typically be just economic loss, damage to the
- 22 product itself, they weren't asked to decide whether you can
- 23 collect for the damage caused to other property but not for
- 24 the product itself. That issue wasn't before them, it is
- 25 not addressed.

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1 What that Court basically said is, well the 2 product in this instance is the whole house, it's not just 3 the windows. And you know, we accept that. That, I guess, is the law of Massachusetts. But it didn't address the 4 5 issue that's before you now and why would they go out on a 6 limb to address that issue, but the issue has been 7 addressed, it was addressed in the Jeldwin case and it was 8 addressed in the other cases that I've cited to you. And I 9 suggest to you that those cases make perfect analytical 10 sense. 11 And Trans-Spec has not cited you to any authority 12 to the contrary if you actually read the cases that they've 13 cited you. So that's really all I have to say about the 14 Berish case. You've characterized that when we were before 15 you once before as a, I'm not sure of the words you used, 16 but it indicated that it is sort of a difficult case to 17 understand how they got to where they were going. 18 THE COURT: But they got there. 19 MR. GRUNERT: They got there. They got to say 20 what the law is, but the issue that is before you is not one 21 that they addressed or decided. Thank you, your Honor. 22 THE COURT: Now before you leave and I take all of 23 this under advisement to send to you, when is the deposition 24 going to take place and when are these documents going to be 25 produced? Is it sometime in June?

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MS. REIMER: There is no date scheduled. I'm 1 2 reluctant to take the deposition without reviewing the documents because --3 THE COURT: Are the documents ready? 4 5 MR. GRUNERT: Well your Honor, I object to having the depositions taken or having any --6 7 THE COURT: Right. So they'll be taken. Will 8 they be ready in June? Will the documents be ready in June? 9 MR. GRUNERT: I --10 THE COURT: I've just said we're going to take 11 these depositions, we're going to produce these documents 12 and end this case. The next person you should see will be 13 Judge Lindsay, it should be going to trial. Of course, what 14 you should be doing, this case should've been settled a long 15 time ago. But notwithstanding that fact, let's get a date 16 within the next two weeks. Can we agree on a date? 17 MS. REIMER: Your Honor, I actually have a trial scheduled in Suffolk for June 12th. I presume it's going 18 19 forward with Suffolk --20 THE COURT: That's June 12th, we're talking --21 MS. REIMER: That's in two weeks. 22 THE COURT: We're talking about -- that's two days 23 before the Court is talking about. I'm talking about 24 between now and June 12th, can the documents be produced and 25 can the deposition -- and can we agree on a date?

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Listen, I really think counsel are nice, but I 1 2 don't want to see you again. So I really would like to get 3 this done today. I'd like to find out when you're going to 4 produce the documents and when this deposition is taking 5 place. 6 MR. GRUNERT: Your Honor, there is no way that I 7 could appear for depositions, and I don't even know what the schedule of the witnesses are. 8 9 THE COURT: Well no, you're going to tell the 10 witnesses because otherwise they're going to be in big trouble. 11 12 So you're going to tell the witnesses that the 13 Judge has ordered that these depositions will take place on 14 or before. That's what you will tell them. So I would say 15 if it could be done between now and -- today is the 31st of 16 May. So if they could be done between now and the 9th, that 17 would probably be good because I think the last week in June 18 your clients will tell you they're going on vacation because 19 we're going into July 4th. I know that, it happens every time. So it would be wise -- why don't we do this. I'm 20 21 going to leave the bench, you're going to call your clients 22 and you're going to give each other some dates to get this 23 done. Let's go off. 24 (A brief recess was taken) 25 THE COURT: Court is back in session. You may be

1	seated.
2	THE COURT: I'm informed that you were unable to
3	get Caterpillar, you weren't able to contact the experts?
4	MR. GRUNERT: Your Honor, the people that I
5	attempted to contact are the two Caterpillar coordinators
6	who have the contact information for these experts. I also
7	tried to contact one of the experts themselves. I was
8	unable to reach any of those people. That's the status of
9	where things stand.
10	THE COURT: Okay. Well, on or before June 30th.
11	MR. GRUNERT: Your Honor, I'll just point out that
12	in the papers that Trans-Spec filed, their opposition to my
13	motions for sanctions, they do state that if they get these
14	documents they do not need to take the deposition.
15	THE COURT: Is that correct?
16	MS. REIMER: What we stated is that we may not
17	need to take the depositions
18	THE COURT: No, I need to know whether you're
19	going to take them or not. I mean, we're at the 11th hour
20	here.
21	MS. REIMER: If the documents answer our questions
22	with respect to the reports that were filed, we probably
23	will not take the depositions. If there are questions that
24	arise because of the documents that we would need to ask,
25	then we'd need to take the depositions.

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1 THE COURT: Oh no, no, you have a one shot deal 2 here. 3 You two need to talk and make up your minds 4 whether you're going to take these depositions if you get 5 the documents. If you get the document, you will not need 6 to take the depositions or you're going to take the 7 depositions, or you're going to tell counsel -- if counsel 8 is asking his experts to take time out of what is a vacation 9 time, and he's asking them to take time, then you've got to 10 let them know. 11 MS. REIMER: I'm not disputing with you --12 THE COURT: No, we're way past discovery. I need 13 to know the answer to that now. You two need to talk? 14 MS. REIMER: All right. Just one second. 15 MR. GRUNERT: Your Honor, could I direct your 16 attention to the last sentence of the opposition of the 17 plaintiff to Caterpillar, in its motion to sanction 18 immediately above the word "Conclusion" where they say 19 "Trans-Spec reiterates that if Caterpillar produces complete 20 copies of all the documents requested on Schedule A to the 21 notice of the deposition, Trans-Spec does not need to depose 22 Caterpillar's --23 THE COURT: Well you should've given them those 24 documents before you came in here today and that would've facilitated this matter. 25

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MR. GRUNERT: I can tell you that I have given 1 2 them many of them already. 3 THE COURT: But you haven't given them all of 4 them, and that's a problem. If counsel -- I tell you, I 5 can't imagine, and I don't have this for trial so I can say 6 this. I can't imagine that the counsel in this case, and 7 this is on the record, haven't spent more money arguing these motions than probably the damages in this case of the 8 9 clients. This is ridiculous. 10 Now do you wish to change this around a bit? 11 MS. REIMER: Your Honor, if we receive the 12 documents, we will not take the depositions. 13 THE COURT: When can you get them the documents? 14 That's the first question. You say you've given them most 15 of them, when can you give them all the documents? 16 MR. GRUNERT: Your Honor, that's what I tried to 17 find out. I can tell you -- let me tell you --18 THE COURT: Well you were on the case, you're the 19 lawyer. 20 MR. GRUNERT: Your Honor, lawyers --21 THE COURT: You said you prepared -- you were in 22 the process of preparing the witnesses for testimony based 23 on those documents, so they must be at hand. 24 MR. GRUNERT: Your Honor, a lot of these documents

were in electronic form. The witnesses were going to be

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1 prepared to present them electronically at the deposition. 2 THE COURT: That ought to make it faster. 3 MR. GRUNERT: Well it would, but there is an issue 4 with one of them. The software is proprietary software and 5 so, there's been a lot of work going on trying to translate 6 those documents into a form that can be readable. 7 THE COURT: Okay. I'll issue an order today. 8 Do you think they can get it Friday? Do you think 9 they can get it by Monday? 10 MR. GRUNERT: I think, your Honor, that June 30th 11 was --12 THE COURT: No, that's too long for the documents because if you don't give them all the documents within two 13 14 weeks, then we have two weeks in which to notice 15 depositions. 16 MS. REIMER: Your Honor, there's one other --17 THE COURT: So by June 14th it is hereby ordered that all of the documents be produced. Then you may not 18 19 need depositions. 20 MR. GRUNERT: May I raise one other issue? 21 I did object, or the witnesses did object to these 22 notices to the extent, for example, that they seek 23 attorney/client privilege --

THE COURT: Give them a list. You know how to do

25 that. That is so basic.

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1 MR. GRUNERT: So long as that's clear.

THE COURT: Give them the documents. Thank you.

3 Yes?

4 MS. REIMER: Your Honor, with respect to the

5 privilege issue. If these individuals are in fact experts

6 who are testifying experts, there should be no

7 attorney/client privilege issues, as we're entitled to all

8 the documents upon which these individuals relied on in

9 their opinion.

THE COURT: Exactly. And you'll battle that out

11 I'm sure at the deposition.

MS. REIMER: Right, or we'll be back in court

13 saying --

14 THE COURT: No, you won't be back in the Court

15 because if defense counsel comes back into this Court and

16 brings up an attorney/client privilege issue where there is

17 no basis in fact, he knows he will be held in contempt, so

18 that's not an issue.

MS. REIMER: Thank you, your Honor.

20 MR. GRUNERT: Your Honor, you said that this was

21 on the record. Is there a recording of this hearing?

22 THE COURT: There certainly is.

Now, by June 14th all documents.

 $$\operatorname{TRANS}\text{-S1}$$ Depositions to be completed on or before June

30th. So you should notice those documents as soon -- you should read them, obviously, as soon as you get them and then notice the depositions. And the Court will issue an order in this case by the end of the day. MS. REIMER: Thank you, your Honor. THE COURT: Court is adjourned. 7 (Whereupon, the hearing was concluded.)

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1
                        CERTIFICATE OF TRANSCRIBER
 2
                This is to certify that the attached proceedings
     before: U.S. DISTRICT COURT, DISTRICT OF MASSACHUSETTS
 3
 4
     in the Matter of:
     TRANS-SPEC TRUCK SERVICE INC., Plaintiff,
 5
 6
     -V-
                                           CIVIL DOCKET NO. 04-11836-RCL
 7
     CATERPILLAR INC.,
 8
                            Defendant. )
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11
           Place: Boston, Massachusetts
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TRANS-S1 Date: May 31, 2006 13 14 were held as herein appears, and that this is the true, 15 accurate and complete transcript prepared from the 16 recordings taken of the above entitled proceeding. 17 18 J. Mocanu 06/05/06 19 Transcriber Date